



Call : +265 999 544 740 | 888 764 444  
Email: [jilbuilding.civilcontractors@gmail.com](mailto:jilbuilding.civilcontractors@gmail.com)  
Development House,  
1st floor, City Centre, Box 1088, Lilongwe

# COMPANY PROFILE

## About JIL

JIL is a Malawian owned enterprise with broad expertise and experience in varying areas of Building construction and civil engineering construction. Our areas of expertise among others include sound Project Management, Building Construction, Construction of Drainages, and Construction of water structures, Road Construction, Bridge Construction and Procurement.

As a Building construction and civil engineering construction company, from inception we have upheld as well as maintained high level commitment in the satisfactory delivery of building and engineering works.

We have a technical team that is a breed of experienced professionals with proven skills in diverse areas of engineering consulting Building, civil, engineering construction. We have undertaken numerous construction engagements with recorded successes in several areas in Malawi.

Our zeal to grow into an international company has also made us to wield strategic partnerships with top-notch internal and external companies which further illustrates our passion to achieve optimal output on all transaction types, development and traditional contractual agreements. Whilst conducting our activities in line with local and International Standards

We execute construction works professionally with great passion. We work closely with every client in a bid to helping them to achieve the best results and value for money.



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## **Our Vision**

To become Malawi's biggest and best Building and Civil Engineering and construction enterprise

## **Our Mission**

To meet the highest expectations of each client and provide excellent, innovative and cost-effective solutions in line with local and international best practices for the benefit of all stakeholders.

## **Our Values**

### **Safety**

The people are our most valuable resource and we work towards a safe and healthy workplace alongside productivity, quality and pay

### **Quality**

Our goal is simply to produce the best quality work and service. Our motivated staff accomplish best quality work through focused teamwork, and love of our work,

### **Transparency**

We achieve transparency through a behaviour that demonstrates trust, honesty, courage, consistency and responsibility

### **Integrity**

We advocate for transparency, honesty and ethicality in all our interactions with personnel, clients, subcontractors and the public.

### **Professionalism**

We provide service to our clients and work together as a team in a professional and respectful manner, always advancing toward a level of mastery in our fields of work. We understand that complex issues have varying results, but mutual respect will be the constant.

### **Client satisfaction**

We work to provide exceptional customer service through, quality products, effective and efficient services, and innovative solutions.

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**"Client's Satisfaction is Our Identity"**



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### **CIVIL INFRASTRUCTURE DEVELOPMENT**

JIL provides comprehensive site engineering services through design interpretation, site setting out and construction.

JIL has developed significant technical knowledge from an extensive list of residential, mixed-use, industrial, educational, and municipal projects.

Our expertise in a diverse range of civil/structural engineering services; roads, bridges, and building construction. Our team of engineers, technician, business executives and workforce give us the opportunity to work on multiple aspects of very complicated projects.

### **BUILDING INFRASTRUCTURE**

With more than 20 years building experience in the Construction Industry, our building infrastructural team offers clients comprehensive services that include building construction of residential and commercial buildings, renovations, Pile foundation, alterations and real estate development. We customize our services to fit each client's budget and unique requirements. Our division has longstanding history and established a reputation for providing quality, reliable and sustainable service and delivery, regularly exceeding client expectations.

### **PROJECT MANAGEMENT SERVICES**

Our project management services provide you with comprehensive supervision, inspection and commissioning services for all types of projects - no matter the size or location. As a leading company in project management, we offer you extensive experience in all aspects of construction as a result, we can help you reduce technical risks, prevent construction errors, control budgets and effectively keep your construction project within the planned schedule by proper project planning.

### **SAFETY, SECURITY AND ENVIRONMENT:**

We are committed to achieving an injury free work place and conduct business in accordance to the local and global environment laws to achieve objectives of sustainable development

At JIL we believe that:

- Our greatest asset is our people
- All accidents can be prevented
- Our working environment should be safe



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In an effort to achieve our commitment and beliefs, SSHE management System has been put in place

- Proactive SSHE culture through good leadership from management and employee involvement
- Meet all applicable laws and regulations and international standards in all areas of operation
- Assessing and maintain the required level of job SSHE competency before commencing any works
- Develop and maintain plans for emergency and crisis management
- Comply with the regulations, laws and other requirements of Malawi and adopt standards where such laws exist

These policies will be reviewed regularly to ensure it continues to meet our business requirements.

## OUR TOP MANAGEMNET

### **Ulemu Msungama BBA**

Ulemu is a highly accomplished Business Administrator with 5 years' experience in relationship management, competitive intelligence and implementing cutting edge solutions in the public sector. He has exceptional planning and implementation capabilities with in depth understanding of clients' needs and how to provide solutions for them. He has a Bachelor of Business Administration

### **Eng. James Makwakwa PrRE MBA BSc Civil Eng**

Eng. James is a detail-oriented Civil Engineer with a solid structural engineering background. He has over 15 years' expansive experience in civil and structural projects.

James completed numerous residential, commercial and industrial projects using CAD software (Computer Aided Design). He is a registered member of The Malawi Engineering Institution.

He understands assessment of project need, drafting & supervision of structural requirements for Engineering and building construction projects.

Dedicated in managing major construction projects. He has on-site human management skills and often plays roles in numerous constructions works, James is very brilliant yet down-to-earth and unafraid to get hands-on any task



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### **Mavuto Chintengo** MSc Eng IWRM, BSc Mech Eng

Mavuto is an engineer in Malawi in the categories of water management and environmental engineering. He has 20 years' experience in project management, water resources development and management and water supply and sanitation programs. Mavuto has Master of Science degree in Integrated Water Resources Management (IWRM) and a Bachelor Science degree in Mechanical Engineering. He is diligent, honest, with strong analytical, planning and interpersonal skills. He is conversant with Microsoft office suite components, and capable to use computer software for engineering design, analyses, and management including AutoCAD, ARCVIEW, ILWIS 3.4, Surfer 8 and Microsoft project.

### **OUR LICENSES & CERTIFICATIONS:**

- Business Registration Certificates
- NCICs
- MRA and Tax Clearance Certificates
- Experience
- Bank Reference Letter
- References



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**CORPORATE ADDRESS:**

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MALAWI.

**CONTACTS:**

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*"Making Health Care a Priority"*

**"Client's Satisfaction is Our Identity"**





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## WHO ARE WE?

From the establishment of our firm in the year 2009. JIL Medi-Equip has been professional Suppliers of Surgical, Endoscopic, Dental, Medical Drugs, Ophthalmic, Pharmaceuticals, Consumables and Repairs to Medical Equipment and Furniture on a wide Range. Our business over the years, has evolved from being a family business to a much more corporate organization with an eye for growth and continued excellent customer requirement delivery expert.



We strive for excellence. Our customer complaints make us stronger as we endeavor to overcome such with ease and professionalism.

## OUR MISSION

-To offer our service with reputable brands of equipment, committed with professional service through maintaining high business ethics and focusing on our customers 'needs consistent with delivery timelines .

**“Client's Satisfaction is Our Identity”**





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## OUR VISION

-To be become the trusted and preferred market leader of Medical Equipment, Instrumentation and pharmaceuticals for Malawi and the African continent.

## WHAT IS OUR DIFFERENCE WITH COMPETETORS

We strive for excellence through application of extensive knowledge, experience and research In the Medical Industry. We offer high return on Investment more to our customers than Ourselves. Our growing reputation is based on Customer Satisfaction.

We are structured to serving small, medium to large private clinics and Government Hospitals including all NGO' s and International Health Bodies in Malawi and across the Continent of Africa. Our response to Global Pandemics and Disasters is increasingly becoming our area of expertise.



We endeavors to exceed to exceed our client' s expectations with the solutions we provide. We aim to price our services competitively and deliver products timeously to our customers.

**"Client's Satisfaction is Our Identity"**



# COMPANY PROFILE

You Deseve the Best Quality



JIL GENEAL DEALERS



JIL GENERAL DEALERS

# JIL GENERAL DEALERS

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Malawi

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## TO WHOM IT MAY CONCERN

Dear Sir/Madam,

### COMPANY INTRODUCTION

It is of great delight and pride to introduce our company to your Organization/Department/Ministry.

JIL GENERAL DEALERS is a local owned company registered with the register of business companies. It is also listed on government pre-qualified list of suppliers by the office of the Director of Public Procurement (PPDA)

We supply stationary, Toners, Electrical materials, Computer and Computer Accessories, office Consumables and General Dealers to the Government ministries, Private Sector, NGOs and Diplomatic community etc.

Our services are of good quality, excellent and we are reliable and fast. If you need any of our products and services, do not hesitate to contact us.

We look forward to hearing from you and anticipate the possibility of us working together.

Yours Faithfully;

**Ulemu Msungama**

**MANAGING DIRECTOR**





## **MISSION STATEMENT**

To meet our customers procurement needs by delivering service experiences with high quality, excellent value, integrity and enthusiasm.

## **VISION**

To be the market leader in the purchasing and supply of high quality stationary and general dealers within Malawi.

## **CORE VALUES**

Excellence, Integrity and teamwork.

## **WHY JIL GENERAL DEALERS?**

Your organization stands to gain a lot from sourcing supply and procurement services for a variety of items from JIL GENERAL DEALERS because we process the following qualities.

### **SPEED OF DELIVERY**

We work with speed to meet tight deadlines without compromising on quality and quantity. We have a good number of couriers to achieve effective delivery of large volumes of goods on time.

### **MONITORING**

We efficiently monitor and follow up on orders as we have staff for this task. Our efficient monitoring system ensures that you, as our client, are not charged for and do not pay for supply orders that you did not receive. Be assured that you will not be overcharged for the services that we offer and that you will only be invoiced on orders delivered to you.



## **QUALITY**

We adhere to the quality standards of the Malawi Bureau of Standards (MBS), South African Bureau of Standards and United Kingdom Bureau of standards. We deliver high quality goods at affordable prices.

## **STOCK HOLDING**

We adopted just-in-time delivery service especially for the most frequently ordered items like stationary to ensure minimal delivery period to our valued clients.



# Warehouse





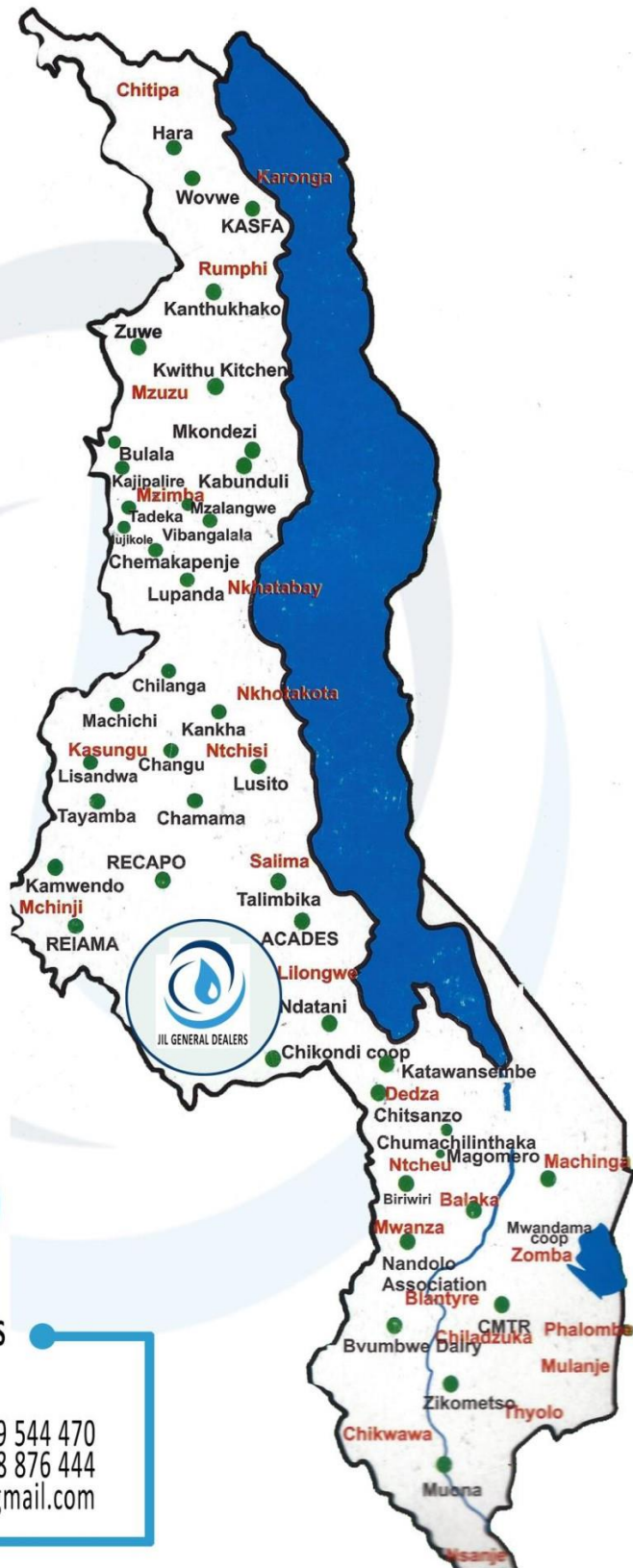
### **CONCLUDING REMARKS:**

We assure you of quality products and reliable service and are determined to enter into a long lasting business relationship with your Ministry/department/organization.

**Ulemu Msungama**

**MANAGING DIRECTOR**





**JIL GENERAL DEALERS**

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# COMPANY PROFILE



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SSM GENERAL ENTERPRISES



P.O.Box 1088  
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**SSM GENERAL ENTERPRISES**  
Suppliers of General Office Stationery, Toners & General Dealers

Cell: +265 (0) 884 403 450

+265 (0) 997 561 972

Email: [ssmgeneralenterprises@gmail.com](mailto:ssmgeneralenterprises@gmail.com)

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## **TO WHOM IT MAY CONCERN**

Dear Sir/Madam,

### **COMPANY INTRODUCTION**

The subject of this correspondence is to introduce our company to your Organization/Department/Ministry.

SSM GENERAL ENTERPRISES is a local owned company registered with the register of business companies. It is also listed on government pre-qualified list of suppliers by the office of the Director of Public Procurement (PPDA).

We supply stationery, Toners, Electrical materials, Computers & Computer Accessories, Office Consumables and General Dealers to the Government ministries, Private Sector, NGO's and Diplomatic community etc.

Our services are of good quality, very excellent, reliable and fast, if you need any of our service do not hesitate to call us.

We wish our company will be most of your considerations in your suppliers short list.

Yours faithfully,

**Sunnah Sadala**  
**MANAGING DIRECTOR**

## **MISSION STATEMENT**

To meet our customers procurement needs by being among the best procurement and supply agents.

## **VISION**

To be the market leader in the purchasing and supply of high quality stationery within Malawi.

## **CORE VALUES**

Integrity, fairness and teamwork.

## **WHY SSM GENERAL ENTERPRISES?**

Your organization stands to gain a lot from sourcing supply and procurement services for a variety of items from SSM GENERAL ENTERPRISE because we possess the following qualities:

## **CREATIVITY**

We are the best when it comes to creativity. We make sure that we transport and deliver your goods to intended destination wherever that may be. We are creative in finding solutions to provide the right transportation and means of delivery regardless of the problems we may meet along the way. We assure our clients that we will find solutions to fulfill any order.

## **SPEED OF DELIVERY**

You can be assured of having your goods delivered in time. We have the experience of working within tight time frames without compromising on quality. We have a good number of couriers to fulfill delivery of large volumes of goods in good time.



## **MONITORING**

We known to follow up on orders efficiently because we have efficient monitoring staff to do this job. This efficient monitoring system sees to it that you as our client, is not charged for and do not pay for supply orders that you did not receive. You can also be assured that you will not be overcharged for the service that we offer. You will therefore only be invoiced on orders that have been delivered.

## **QUALITY**

We deliver high quality goods at affordable prices. The quality standards we adhere to are the Malawi Bureau of Standards, South African Bureau of Standards and the United Kingdom Bureau of Standards.

## **STOCK HOLDING**

We have adopted just in time delivery service especially for the most frequently ordered items like stationery to ensure that the delivery period to our customers is minimal.

## **SUPPLIERS OF**

**General Office Stationery  
Toner & General Dealers**

